

Europass **Curriculum Vitae**



Personal Information

Mătăsel Răzvan Name E-mail

razvan@arsenoaiei-matasel.ro

Professional Experience

August 2008 - Present Date Position Partner & Strategy Director Main activities and The coordination of integrated communication campaigns responsibilities Advertising models, communication strategies and positioning statements development The analysis of the existing researches and the commission of additional researches for a better understanding of the consumer Developments of exploratory researches methodologies _ Clients : SC Agip Romania SRL, The Advisers, Banca Comercială Română, Big Brother SRL, Cetelem, Consiliul Superior al Magistraturii, EuropaFM, Federatia Romana de Arte Martiale, GlaxoSmithKline (brandul Alli), Grupul Pro: ProTv, ProFM, InfoPro, Halfords Media Limited (Pokerstars), Imobiliare.ro, Politia Capitalei, Publimedia (ProSport), RCS-RDS, Romexpo, Scania, Toyota, Ursus (Grolsch, Steiar, Redd's), Unilever (Knorr, Delma), Zentiva (Modafen) Awards: **INTERNETICS 2013** Gold and Bronze -- www.4inmasina.ro **EFFIE 2013** Gold -Brand Experience -Brand Grolsch: Experience Hotel 3 Nominees - Barni(Food), Redd's (Renaissance), Grolsch (Brand Experience) **EFFIE 2012** Silver - Gold was not awarded - David vs. Goliath - Brand Grolsch: Change the city with creativity CANNES 2009 - The first Romanian agency nominee in PR for the _ best use of celebrities for the information campaign: "Accidents can happen to anybody!", campaign developed for the Bucharest police: http://www.youtube.com/watch?v=gVPSz5ku_ME GOLDEN DRUM 2009 (Slovenia) - The best positioning of a Romanian advertising agency: Golden Drum - Media - TV, Cinema and Radio -(Bucharest Police – Accidents ca happen to anybody!) Shortlist - Golden Watch (Advertising Campaigns) -(Bucharest Police – Accidents ca happen to anybody!) Shortlist - PR (Unconventional Communication) -(Bucharest Police – Accidents ca happen to anybody!) AD'OR 2009 - The biggest number of gold trophies obtained by an independent agency: Gold – The Best Integrated Campaign - (Bucharest Police - Accidents ca happen to anybody!)

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	 Gold – The Best TV Campaign - (Bucharest Police – Accidents ca happen to anybody!) Gold – The Best TV Use - (Bucharest Police – Accidents ca happen to anybody!) Silver – Best TVC - (ProSport – Anti Dinamo) Nominee – Best TV Campaign – (Prosport – Anti Steaua & Anti Dinamo) http://www.youtube.com/watch?v=dx7BzitFIKI http://www.youtube.com/watch?v=dx7BzitFIKI http://www.youtube.com/watch?v=wqQval16E6Y&feature =related Nominee – Best TVC – (ProSport – Anti Steaua) "The Best Institution Partner" – award received from the Bucharest Police IAA Excellence Awards 2009 - "for excellence in developing communication campaigns that changed social behaviors" Webstock 2011 – Gold - Best User Generated Platform – Bucharest by Hand (Groisch brand – Ursus Company) www.experimentalist.ro Jury Member: Effie (Bucureşti), Internetics (Bucureşti), Advertising and Marketing Effectiveness (New York)
Employer	Arsenoaiei& Mătășel
Activity Field	Marketing & Advertising
-	
Date	November 2019 - Present
Position	Project Manager, Business for Good – Social Enterprises Hub
Employer	SC Arsenoaiei și Matasel Consulting SRL
Activity Field	Social Economy
Date	March 2012 – May 2012
Position	Short term expert on strategy and branding topics within the "E.H.R. – Entrepreneurship for Human resources" project (2012) (POSDRU/92/3.1/S/53763).
Main activities and responsibilities	Creative Materials and Visual Identity Development
Employer	The National School for Political and Administrative Studies
Field of activity	Education, Research & Development
Date Position	February 2009 – March 2009 Short Term Expert on dissemination and communication topics "Quality and Leadership for the Romanian University Education" <u>http://www.edu2025.ro/home.aspx</u>
Main activities & responsibilities	Communication strategic consultancy
Employer Activity Field	The executive unit for financing the academic education - UEFISCDI Research & Development
Date	June 2003 - August 2008
Position	Deputy Managing Director & Head of Strategy
FUSIIIUII	Deputy managing Director a fread of Strategy

Main activities and responsibilities	 The coordination of integrated communication campaigns Advertising models, communication strategies and positioning statements development The analysis of the existing researches and the commission of additional researches for a better understanding of the consumer Developments of exploratory researches methodologies 	
	 Communication strategy development for Eastern and Central Europe: Bonux, Tide şi Wash&Go (P&G) Clienţs: Altex (Altex, Teletech, Davio, Credex), Anchor Group, Antipa Museum, Antena 1, Banca Românească, BCR, Brau Union (Ciuc, Bucegi), Caţavencu Group (Tabu, Academia Caţavencu, 24- Fun), Citroen, Chevrolet, Connex, Cris-Tim, Ejobs, Elite/ Strauss (Elite, Doncafe), GE Money, Inbev (Bergenbier, Becks), Nestle (Joe), Nutline (Nutline), Orange, P&G (Tide, Bonux, Wash&Go), PM (Marlboro, L&M, Parliament), Quadrant Amro Beverages (Prigat, Roua Munților), Vincon Vrancea) 	
	 Jury Member: Effie (Bucharest), EuroEffie (Bruxelles), Internetics (Bucharest), Olimpiadele Comunicarii (Bucharest) Awards: 	
	 24 Romanian Effie 2 EuroEffies (Bruxelles), 2 APG Creative Awards (London) <u>http://www.warc.com/Pages/TopicsAndTrends/KeywordG</u> <u>enerated/Display.aspx?q=brand+planning&Area=&Page=</u> <u> =&DVals=&SourceOR=&DRange=&Filter=&qr=mat</u> 	
	 asel&Sort=Relevance Contribution to several exploratory researches methodologies: LeoShe Inside-Out <u>www.leoshe.ro/insideout</u> LeoShe – Clichés - <u>www.leoshe.ro</u> 	
Employer	Leo Burnett Bucharest (Romania)	
Activity Field	Integrated Advertising Agency	
Date	September 1999 - June 2003	
Position	Research& Strategic Planning Director	
Main activities& responsibilities	 The coordination of integrated communication campaigns Advertising models, communication strategies and positioning statements development The analysis of the existing researches and the commission of additional researches for a better understanding of the consumer Developments of exploratory researches methodologies Regional communication strategies for CEEMEA: Jacobs Kroenung, Jacobs Mainstream & Nova Brasilia (Kraft) Clienţs: Boehringer Ingelheim (Mucosolvan, Dulcolax), Nestle (Joe), Unilever (Organics, Bona, Timotei, Lux, Lipton), Chipita (Mini7 Days, Chipicao) 	
Employer	Scala Thompson (member of JWT Worldwide)	
Activity Field	Bucharest (Romania) Advertising Agency	
Date	March 2001 - present	
Position	Associate lecturer, PhD student	
Main activities & Responsibilities	Advertising Strategic Planning Course	
Employer	The National School for Political and Administrative Studies	
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Activity Field	Education
Date Position Main activities & Responsibilities Employer Activity field	2009-2013 Associate lecturer Advertising Strategic Planning Course The Faculty of Journalism and PR, Bucharest (Romania) Education
Date Position Main activities & Responsibilities Employer Activity Field	August 2009 – August 2012 Trainer New vs. old media/ Strategic Planning in Communication/ Creative exploratory research The International Advertising Association School Bucuresti (Romania) Education
Date Position Main activities & Responsibilities Employer Activity Field	August 2005- August 2006 Associate Professor International Marketing Lectures The Romanian-Canadian MBA Bucharest (Romania) & Ottawa (Canada) Education
Education	
Date Title or qualification Education Institution	September 2019 - Present PhD Student in communication sciences studying the academic-practicians divide regarding the advertising models The National School for Political and Administrative Studies (Bucharest)
Title or qualification	PhD Student in communication sciences studying the academic-practicians divide regarding the advertising models
Title or qualification	PhD Student in communication sciences studying the academic-practicians divide regarding the advertising models The National School for Political and Administrative Studies (Bucharest)
Title or qualification Education Institution Date	PhD Student in communication sciences studying the academic-practicians divide regarding the advertising models The National School for Political and Administrative Studies (Bucharest) September 1999 – June 2001
Title or qualification Education Institution Date Title or qualification	PhD Student in communication sciences studying the academic-practicians divide regarding the advertising models The National School for Political and Administrative Studies (Bucharest) September 1999 – June 2001 Post university studies in Intereuropean Transactions
Title or qualification Education Institution Date Title or qualification Main subjects	PhD Student in communication sciences studying the academic-practicians divide regarding the advertising models The National School for Political and Administrative Studies (Bucharest) September 1999 – June 2001 Post university studies in Intereuropean Transactions Statistics, International Marketing The International Economic Relations Faculty, The Academy of Economic

Conferences & Public Speeches	
Date Presentation Conference Name City	9-10 June 2022 The academic practitioner divide related to the advertising models International Graduate Conference in Communication Science Cluj Napoca
Date Presentation Conference Name City	21-24 September 2022 Global crisis impact on the advertising models used by the Romanian Communication Market Academos Conference – Challenges of Contemporary Global Crises Bucharest
Date	August & September 2001
Numele Organizației Cities	Facilitator For the Unilever Marketing Academy for the Brand Key Tool Budapest (Hungary), Bucharest (Romania)
Date Conference Type	2003 – present Speaker for ones of the most important research, marketing and communication conferences in Romania